



## **Understanding Agency Premium**

Here at Driver Require we don't simply provide drivers, we strive to add value to your operations. We partner with you to fully understand your business and your requirements. We carefully vet our drivers, allowing us to match them to jobs that they are competent to undertake. We ensure that we support our drivers out on the road to avoid and resolve challenges before they become an issue to you. This means we avoid many of the issues and costs that can arise from putting an unsuitable driver into a job they're not capabale of properly delivering.

Our Iceberg Principle gives you an all-encompassing view of what's included within the agency premium you pay. We add value by reducing the likelihood of:



Delivery errors, resulting in longer hours or redelivery



Damage to end customer relationships



Low fuel efficiency and increased vehicle wear and tear



Infringements, DVSA fines and the impact on our client's OCR score



Actual damage and insurance claims, costs and increases in premium



Management cost and time spent dealing with the consequences